

VOD

Ad Impression

2016 Q3 Report



VOD Dynamic Ad Insertion (DAI)

Canoe Enables **National TV Network Programmers** to easily insert advertising into their Video on Demand (VOD) programming on MVPDs' VOD platforms

consumer picks TV program
from cable VOD menu



consumer watches TV program



consumer watches ads
inserted as ad breaks
occur before, during and
after the program



Definitions and Methodology

Household

Subscriber of the cable service. A household can have one or multiple viewing devices and/or persons.

Multi-system or multichannel operator (e.g. Comcast, Cox). Distributor of multiple television networks to the Household.

Cable/MSO /MVPD

Ad Impression

One viewing of an advertisement by a single device of the Household. Measured by the first-frame in Play Mode.

Campaign

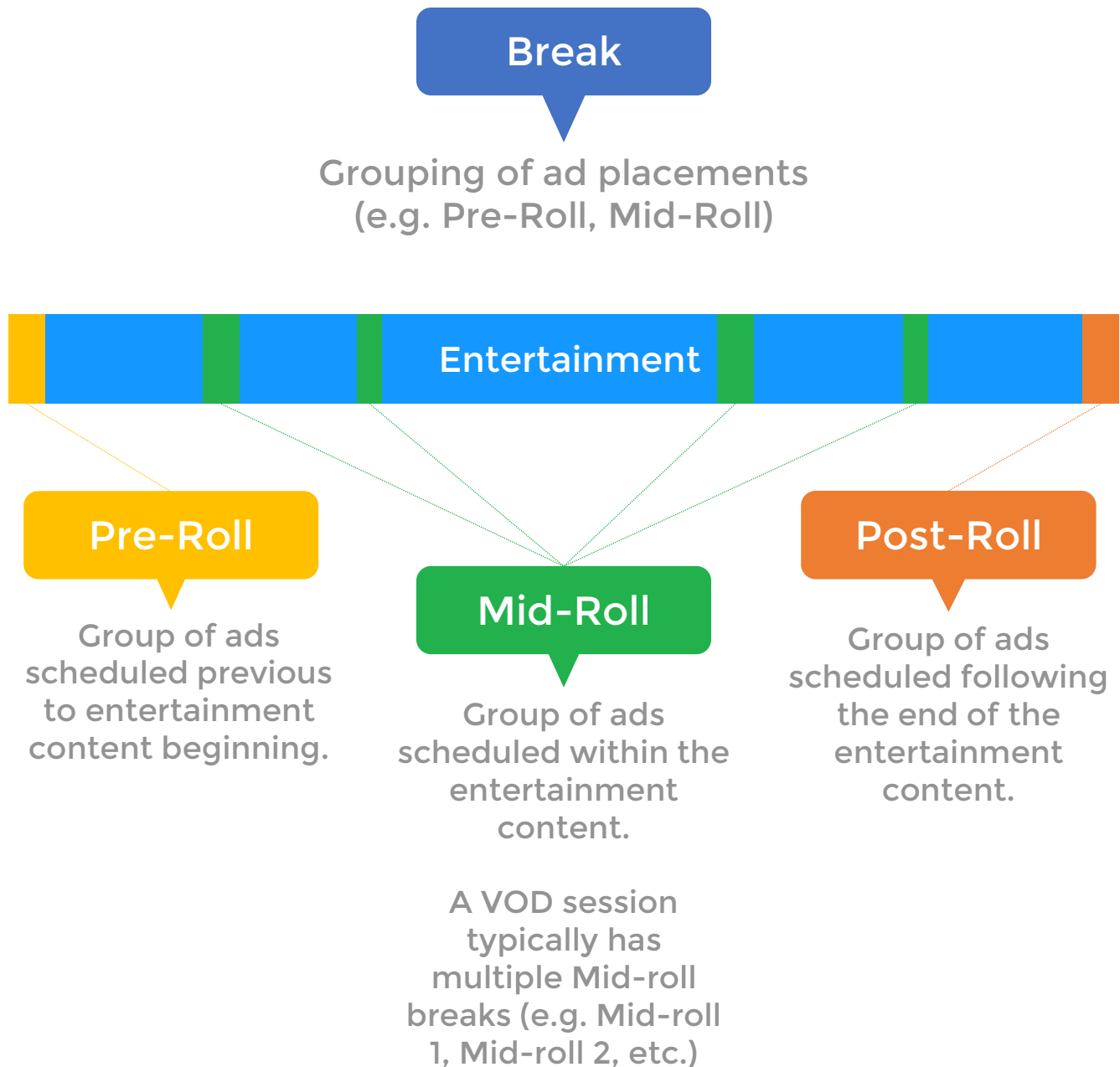
Coordinated series of advertisements with a single idea or theme. It is typically broadcast through several television networks. A Canoe Campaign is the instruction set for executing a Canoe Order. A campaign may contain one or multiple Campaign Line Items.

DMA

Designated Market Area. A geographic area that represents specific television markets.



Definitions and Methodology



TV Networks Include:



Footprint



35M+ HOUSEHOLDS ON:

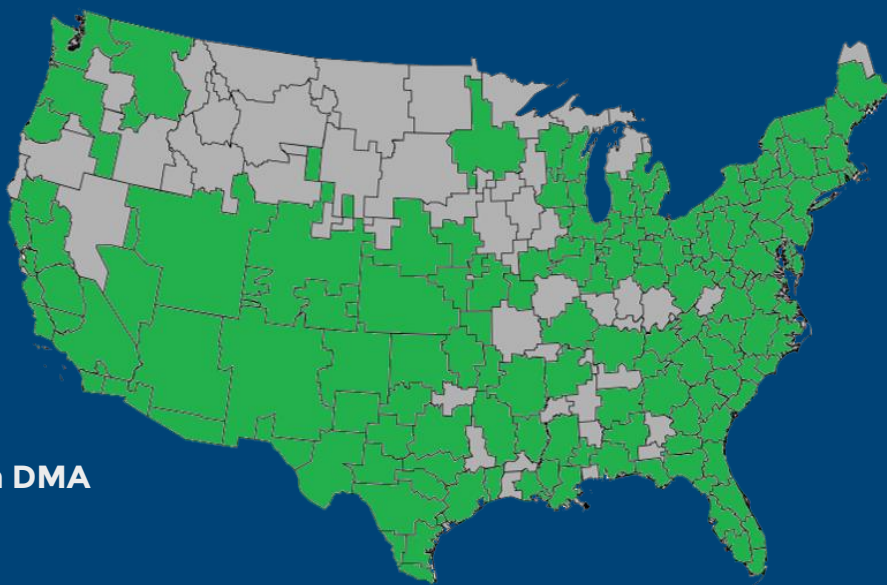
Charter
Spectrum


COMCAST

COX

130+

DMAs { 49 of the top 50 }



 Canoe homes in DMA

Canoe

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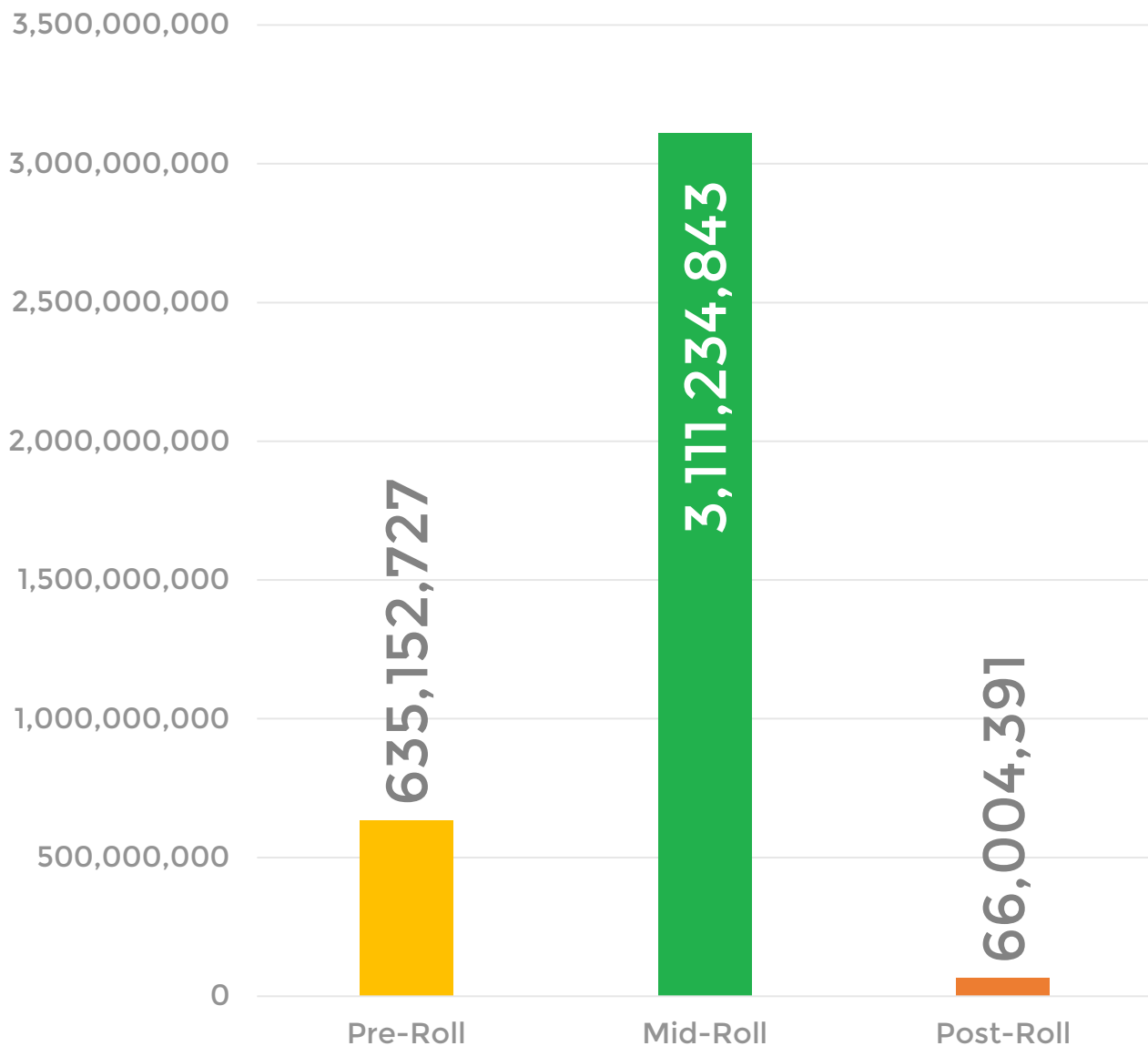
Ad Impressions

Q3 2016 Total



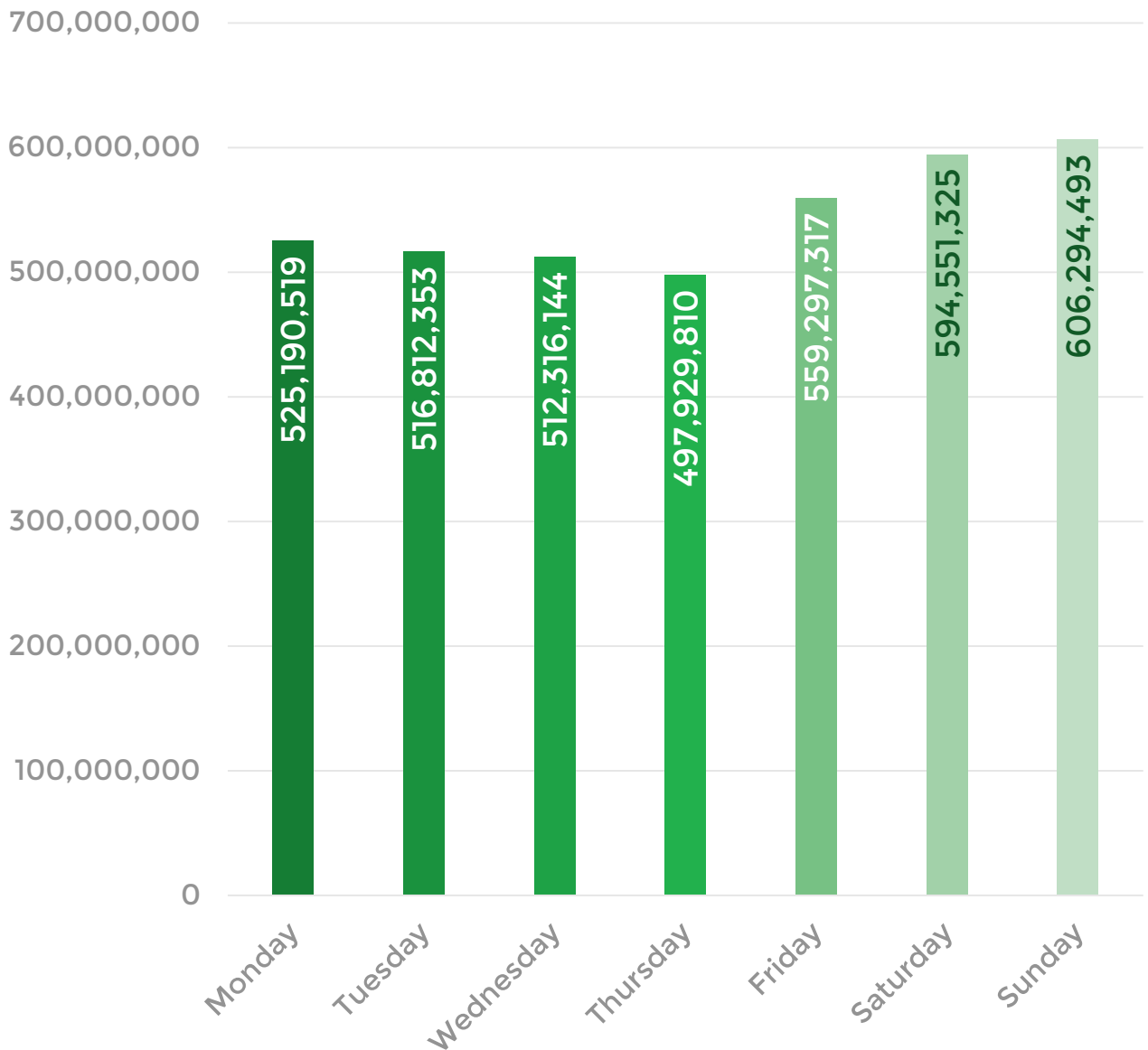
Ad Impressions

Q3 2016 By Break



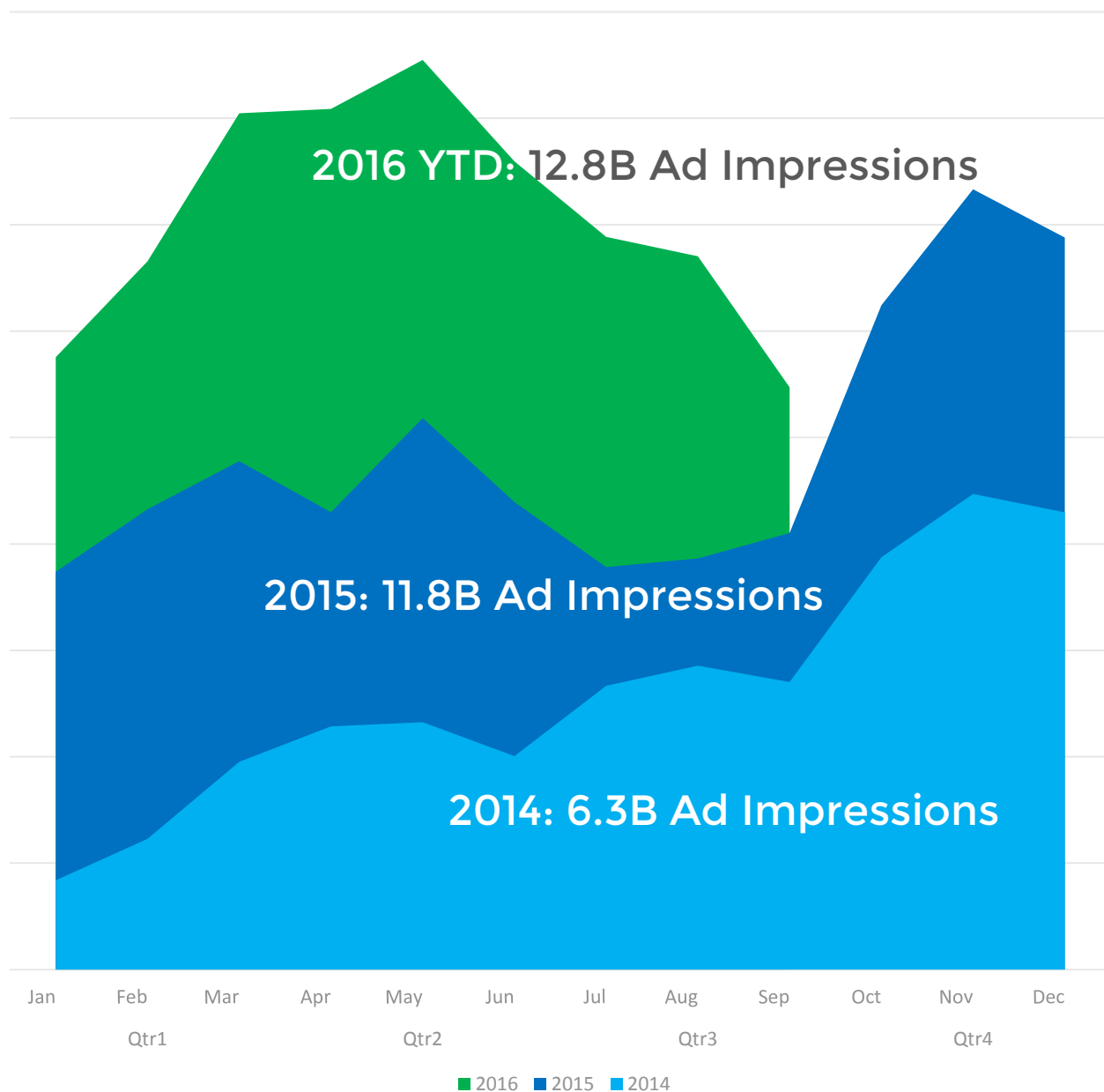
Ad Impressions

Q3 2016 By Day of Week



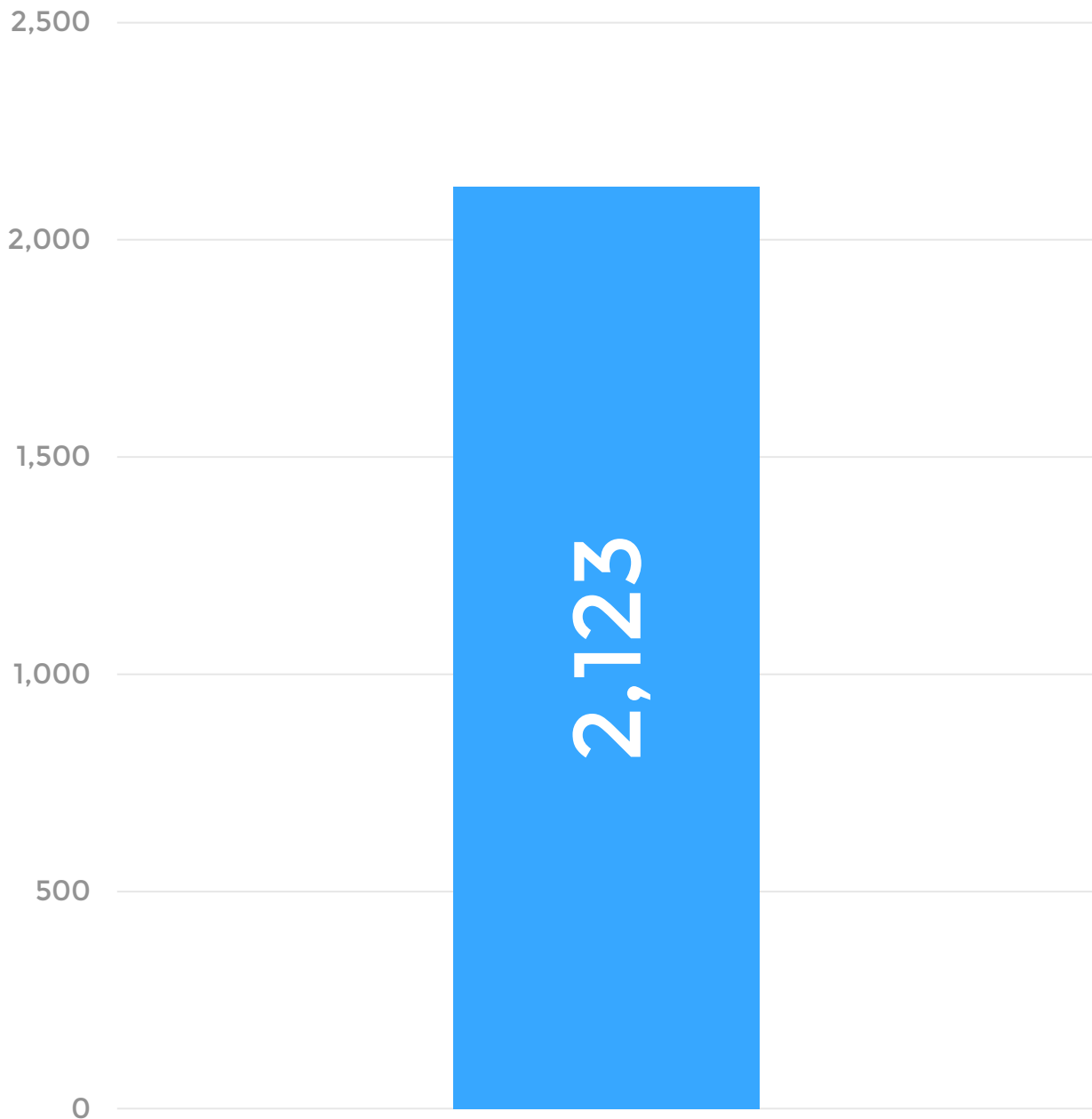
Ad Impressions

2014 through 2016 YTD



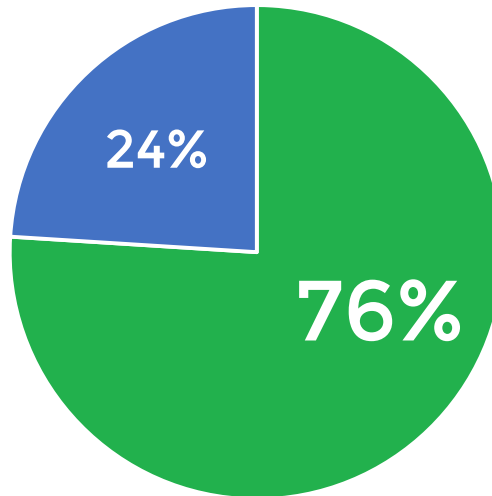
Campaigns

Total Campaigns Running In Q3 2016



Campaign Types

Campaigns Running in Q3 2016



■ External client ad campaigns

■ Network Tune-In ads

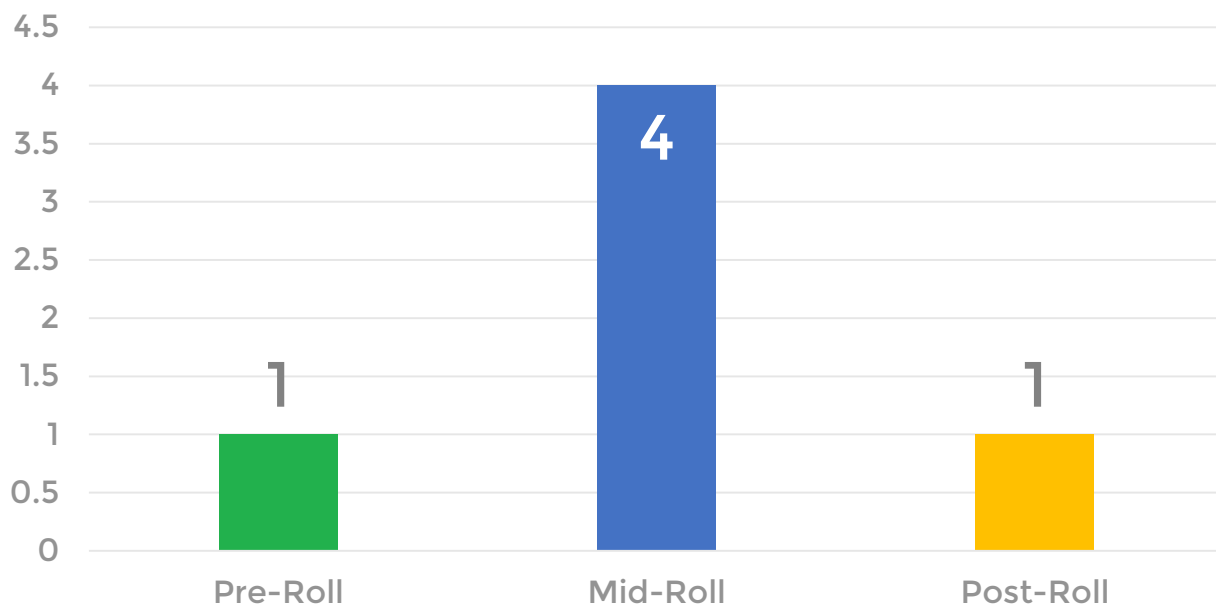
{ Category Types Include }

Addiction Help, Apparel, Appliances, Armed Forces, Auto Care, Auto Sales, Beer & Wine, Dating Services, DNA Testing, Education, Electronics, Energy Drinks, Financial, Fitness, Food, Gaming, Hard Cider, Health & Beauty, Healthcare, Home Delivery, Home Furnishing, Home Improvement, Hospitality, Housewares, Industrial, Insurance, Motorcycle Sales, Outdoor, Packaged Goods, Pet Care, Pharma, QSR, Retail, Ride Share Services, Shipping, Spirits, Tax Prep, Technology, Theatrical, Ticket Brokers, Toy, Travel



Campaigns

Average Ad Opportunities per Break



For campaigns that utilize
{ Frequency Capping }
the average campaign caps at

2

Impressions per episode.

